

EUROPEAN
CURRICULUM VITAE

PERSONAL INFORMATION

Name	WILLIAM ŽUPANČIĆ
Address	Gramaca 2L, 10 000 Zagreb, Croatia
Telephone	+ 385 1 376 0511
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E-mail	william.zupancic@vukmir.net
Nationality	Croatian
Date of birth	8 September 1976
Gender	Male

WORK EXPERIENCE

- Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
 - Main activities and responsibilities
- April 2008 – on;
 VUKMIR & ASSOCIATES, Gramaca 2L, Zagreb, Croatia
 Legal services
 Office Director
- Human resource managing**
- Planning new workplaces;
 - Selection, interview and testing of potential employees;
 - Integration of new employees into the business organization and work environment, education, professional assistance, monitoring of work activities and work efficiency;
 - Salary, reward and education policy;
 - Crisis management and human resources restructuring;
 - Different human resources records and statistics according to national regulations;
 - Project and team of experts coordination;
- Finances and Accounting**
- Analysis of the business organization security and efficacy (financial statement analysis, managing liquidity, indebtedness, profitability, cost-effectiveness and activity of the company);
 - Capital budgeting;
 - Controlling;
 - Financial and strategic planning;
 - Financial restructuring;
 - Cost benefit analysis;
 - Planning of investments in real assets and IT equipment;
 - Assistance in preparation of annual financial statements;
 - Presentation of realized business results to the members of the management board;
 - Coordination and monitoring of other activities in the field of finances and accounting (contracts, security instruments, decisions, inventory-making, fiscalization, cash register);
 - Internal payment and records;
 - Reports to the Croatian National Bank, Croatian Bureau of Statistics etc.;

<ul style="list-style-type: none"> • Dates (from – to) • Name and address of employer <ul style="list-style-type: none"> • Type of business or sector • Occupation or position held • Main activities and responsibilities 	<p>Office's general affairs</p> <ul style="list-style-type: none"> • Internal control in relation to adherence to all internal regulations and company's By-laws; • Coordination with foreign associates, clients and local authorities; • Project management relating to business premises; • Coordination and assistance in preparing different kinds of contracts for asset purchase; • Preparing documents for projects, project application, project coordination; • Marketing activities <p>October 2003 – March 2008 VUKMIR & ASSOCIATES, Gramaca 2L, Zagreb, Croatia</p> <p>Legal services Patent administrator</p> <ul style="list-style-type: none"> • Patent consulting; • Correspondence with domestic and foreign clients; • Patent database search, patent right screening; • Drafting and assistance in drafting of patent applications; • Filing the patent applications (CSIPO, WIPO/EPO); • Patent portfolio management; • Preparation of proposals for nullification of patent rights, professional assistance to legal experts;
<p style="text-align: center;">EDUCATION</p> <ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training • Principal subjects/occupational skills covered <ul style="list-style-type: none"> • Title of qualification awarded • Level in national classification <ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training • Principal subjects/occupational skills covered <ul style="list-style-type: none"> • Title of qualification awarded • Level in national classification 	<p>October 1998 – April 2008 University of Zagreb, Faculty of Economics and Business;</p> <p>Finance Master's degree Dipl. oecc.</p> <p>October 1995 – October 2002 University of Zagreb, Faculty of Science</p> <p>Inorganic chemistry Master's degree Dipl. ing. kemije</p>
<p>TRAINING AND EDUCATION</p> <ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training <ul style="list-style-type: none"> • Name of program • Place <ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training <ul style="list-style-type: none"> • Name of program • Place 	<p>May 2016 – June 2016 WIPO in cooperation with the Croatian State IP Office</p> <p>Summer School on Intellectual Property Zagreb, Croatia</p> <p>April 2016 – May 2016 WIPO Academy</p> <p>DL 101 General Course on Intellectual Property Zagreb, Croatia</p>



<ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training <ul style="list-style-type: none"> • Name of program • Place 	<p>November 2015 Forum poslovni mediji d.o.o.</p> <p>Educational program Selection and growth of personnel Zagreb, Croatia</p>
<ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training <ul style="list-style-type: none"> • Name of program • Place 	<p>July 2010 – September 2010 British Study Centres, School of English</p> <p>Upper Intermediate English course; London, UK</p>
<ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training <ul style="list-style-type: none"> • Name of program • Place 	<p>September 2009 Verlag Dashofer</p> <p>Business planning and preparation of business plan Zagreb, Croatia</p>
<ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training <ul style="list-style-type: none"> • Name of program • Place 	<p>April 2006 The Croatian State Intellectual Property Office</p> <p>Strengthening the Intellectual Property Implementation System Zagreb, Croatia</p>
<ul style="list-style-type: none"> • Dates (from – to) • Name and type of organization providing education and training <ul style="list-style-type: none"> • Name of program • Place 	<p>May 2006 The Croatian State Intellectual Property Office</p> <p>Licensing, innovation supporting and transfer of technology Zagreb, Croatia</p>
PERSONAL SKILLS AND COMPETENCES	
Mother tongue	Croatian
Other languages	English
• Reading skills	Very good
• Writing skills	Very good
• Verbal skills	Very good
SOCIAL SKILLS AND COMPETENCES	Excellent organizational and coordination skills, adaptability, openness towards diversity and multicultural environment.
TECHNICAL SKILLS AND COMPETENCES	Competent in Microsoft Office Program Package
DRIVING LICENCE(S)	Yes (A, B)
ADDITIONAL INFORMATION	A lover of nature, sea, sun and Mediterranean kitchen. William enjoys swimming, working in nature, and reading.

